



NORTHWEST TERRITORIES
LEGISLATIVE ASSEMBLY
TERRITOIRES DU NORD-OUEST
ASSEMBLÉE LÉGISLATIVE

MEETING GO 48-20-25

STANDING COMMITTEE ON GOVERNMENT OPERATIONS

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THURSDAY, MAY 15, 2025
EAGLE ROOM, LEGISLATIVE ASSEMBLY
2:30 PM

AGENDA

1. Call to Order
2. Prayer
3. Review and Adoption of Agenda
4. Declarations of Conflict of Interest
5. Public Matters
 - a) Technical briefing on the development of an Indigenous Procurement Policy
6. In Camera Matters
 - a) Debrief
 - b) Committee business – NTPC governance study
 - c) Committee business – Statutory review of the *Northwest Territories Heritage Fund Act*
 - d) Correspondence review:
 - i. 2025-04-29 – Minister Responsible for the Public Utilities Board – Follow-up on response to proposed policy direction to the PUB
 - ii. 2025-05-11 – Alternatives North – Follow-up on Indigenous Employment Policy submission
7. New Business
8. Date and Time of Next Meeting: Thursday, May 22, 2025 at 10:30 a.m.
9. Adjournment



Development of a GNWT Indigenous Procurement Policy

Standing Committee on Government
Operations

May 15, 2025

Government of
Northwest Territories



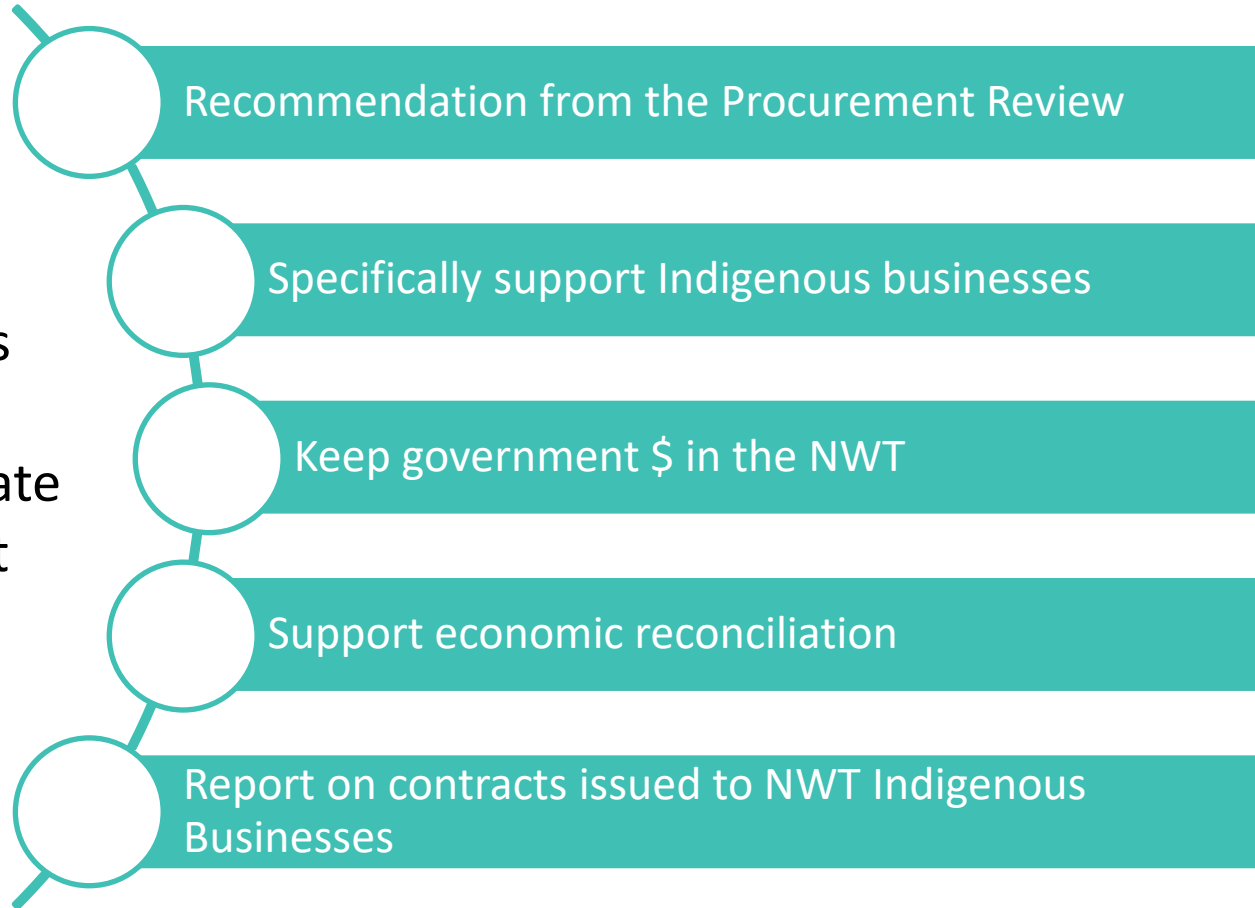
Purpose of Presentation

- Why the GNWT is developing an Indigenous Procurement Policy
- Key elements under consideration
- Approaches to increase participation of Indigenous businesses in GNWT procurement
- Engagement to date and next steps



Why have an IPP?

Enhance opportunities for Indigenous businesses to participate in GNWT procurement opportunities



Key Pieces of the IPP

1. **Define** an NWT Indigenous business

2. Identify **potential approaches** to support NWT Indigenous businesses in GNWT procurement opportunities

Transparency is
a priority



Proposed Definition

NWT Indigenous Business:

A business registered under the Business Incentive Policy in which Indigenous peoples who are recognized members and descendent of a First Nations, Métis, or Inuit people indigenous to the present boundaries of the NWT have majority (more than 50%) of realized economic and monetary benefits, and majority (more than 50%) management control of the business.

Potential change: Indigenous peoples of Canada (as defined by s.35 of the Constitution Act) that are resident in the NWT

Approaches for further consideration

- The final policy may include multiple approaches
- Separate from existing land claim obligations

fair and competitive
procurement process

meaningful
opportunities for
Indigenous businesses

Approach #1

Adjust the Order of Priority for procurement less than \$25,000

- Amend the Business Incentive Policy order of priority
- Whenever possible, for goods, services and construction valued at less than \$25,000, priority should be given to NWT Indigenous businesses in the local community.

Example:

A purchase contract for a boat engine.

Quote A: \$20,000 from a local NWT Indigenous registered businesses

Quote B: \$20,000 from a local BIP registered businesses

Quote A would be successful



Approach #2

Bid Adjustment for contracts \$25,000 or more

- On top of Business Incentive Policy bid adjustments, add a bid adjustment of 5% for NWT Indigenous businesses
- Subcontracting
 - the amount subcontracted to NWT Indigenous businesses would qualify as a bid adjustment
- Joint Ventures
 - work done by the NWT Indigenous business would count towards “NWT Indigenous business content” and be applicable for the bid adjustment

Example:

A local NWT Indigenous registered business could get the following bid adjustments

NWT content	15%
Local content	5%
<u>Indigenous business</u>	<u>5%</u>
Total	25%

Approach #3

Targeted Work Packages

- Find opportunities on projects for NWT Indigenous businesses to participate without having to bid on the entire scope
- Work with Indigenous businesses to understand their interest and capacity to participate in the project
- Set this as a work package identified in an RFP for public competition
- Bid adjustments would still apply
- **Concerns raised** - Businesses want to choose their own subcontractors as they will be held accountable for their performance



Key Dates

**2021-
2024**

- Engagement with Modern Treaty and Self Government Partners & Northwest Territories Council of Leaders

January

- Engagement restarted with Indigenous governments and Indigenous organizations & ongoing throughout policy development

April & May

- Public engagement focused on businesses in the NWT
- Standing Committee

**June to
November**

- What We Heard Report created and shared publicly
- Develop policy based on feedback
- Consultation
- Return to Standing Committee

December

- Goal to have final policy by end of 2025

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Questions & Feedback

